

# **TENDER FOR CATERING FRANCHISE COUNTY ARMAGH GOLF**

## **1.0 Background**

Located at the edge of the historic City of Armagh, County Armagh Golf Club is one of the oldest golf clubs in Ireland. Over time the club has matched the progressive development of the City of Armagh and now boasts a mature 18-hole course measuring some 6200-yards.

It provides a challenging test of skill for its members and the many visitors and societies who enjoy its unique parkland setting. The convenient location to the city centre also makes the clubhouse a popular location for members and visitors alike, seeking a relaxing drink in the evening or lunchtime refreshment at weekends.

With a membership of 1,100, the catering franchise offers an attractive and viable business opportunity for a competent and experienced caterer.

## **2.0 The Requirement**

The members of County Armagh wish to appoint a caterer to provide the following:

- A La Carte meals
- Bar meals
- Societies and visiting team meals
- Meals for other special occasions such as Captains Day, Presidents Day, the Annual Dinner and themed gourmet evenings.

From time to time the caterer will also be required to provide catering for private functions booked by a member or members, and any other meals as may reasonably be requested by the club.

### **3.0 The Facilities**

The club boasts a fully fitted kitchen, which may be inspected (by appointment). The restaurant can cater for up to 80 and on occasions extra space can be provided in the bar area.

The caterer will be responsible for electricity consumed and for the procurement and payment of gas for cooking. An annual franchise fee of £600 is also payable in six monthly installments of £100 from April to September each year.

The club is prepared to work with the appointed caterer to ensure the appropriate facilities and equipment is available.

### **4.0 Response to Tender**

The club would welcome responses from competent caterers setting out how they will meet the requirements set out in section 2.0.

Your response should include:

- sample menus including pricing for each menu requirement set out in section 2.0;
- an outline of your experience in operating similar catering operations;
- details of the staff and their catering experience; and
- Management arrangements for operating the restaurant.

In recent years the Saturday evening and Sunday trade has declined and your response should include how you would grow the business.

### **5.0 The Contract**

In return for an attractive bid, the club would be prepared to offer a 3year contract, which subject to a successful review at the end of the 3years, would be extended for a further three years.

The existing contract expires on 20<sup>th</sup> August 2010 and it is intended that the new contract will run from the 1<sup>st</sup> September 2010.

## **6.0 The Process**

Interested caterers should respond to the tender as specified in section 4.0. It is important that all the information requested in section 4.0 is provided in your response.

Your response must be received by County Armagh Golf Club before 3pm on Friday 17<sup>th</sup> June. They should be sent to:

The Honorary Secretary

County Armagh Golf Club

Newry Road

Armagh

BT 60 1EN

Please mark your envelope “Private Catering Contract”.

Following receipt of tenders the club may chose to interview one or more caterers before making a final decision.

The successful caterer will be expected to start work no later than 1<sup>st</sup> September.

For further information about the contract please contact Damien Murray, Honorary Secretary, County Armagh Golf Club on Tel 02837 525861